

## **Can we have package plans for our patient care?**

Yes. You can have time limit with unlimited care OR a certain number of visits but NO time limit.

### **Time limit:**

Have a time frame; unlimited care for a year, 6 months, etc.

Example: One time visit is \$50. Annual package unlimited visits is \$2000.

If one visit a week pt would save \$500.

What if patient wants to quit?

Example: if patient wants to quit after 11 visits,

the math would be  $11 \text{ visits} \times \$50 = \$550$ , so refund pt \$1450

To protect DC & patient be sure to have a written contract!

### **Visit limit:**

They pay for 10 visits or 20 visits etc, up front and get a discounted rate.

Example: One time visit is \$50. 10 visits is \$350, so \$35 a visit. Patient pays lump sum upfront.

No expiration date or time frame.

To protect DC & patient be sure to have a written contract!